

KEEP
YOUR
STAFF

SKILLED & READY



Keep your staff skilled and ready. Working alongside your business, Brisbane North Institute of TAFE (BNIT) can ensure your staff exceed your industry's performance benchmarks.

At BNIT innovative training is our lifeblood and we recognise that workplace development and retention is at the

forefront of business sustainability. You don't want valuable staff to take their knowledge and your investment in their industry intelligence over to your competitors. When you choose Brisbane North Institute of TAFE, we show you how to not only keep your staff, but make them skilled and ready to excel in your business.

Vision

Our vision is to build skills capability through excellence, innovation and integrated learning pathways.

Staff who receive formal
training can be

230%

more productive
than untrained colleagues who
are working in the same role.

Building
workforce
capability



Workforce solutions designed for your business

Utilise BNIT's expertise, facilities and experience to discover a business solution that meets your needs. Through our key account management system, you enjoy a dedicated single point of contact for all your training requirements.

Our services and capabilities include:

- › nationally recognised qualifications
- › custom-designed short courses and skill sets
- › dedicated key account manager
- › access to a range of funding sources
- › trainee and apprentice training
- › mapping in-house training to nationally accredited programs
- › management and coordination of total training solutions
- › recognition of prior learning
- › assessment on demand
- › innovative learning solutions via engaging multimedia
- › training needs analysis
- › customised learning and communication resources to incorporate specific organisational content

Tailored

Programs personalised with your business needs in mind.



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Bechtel, one of the world's premier engineering, construction and project management companies succeeds or fails on the quality of its people. With more than 40,000 employees worldwide, Bechtel knows that developing people's skills, keeping them current, and fostering new skills is central to our mission.

Our alliance with Brisbane North Institute of TAFE is a significant element of our recruitment strategy. The partnership has been invaluable in not only directing people to Bechtel, but helping us understand the needs, capabilities and expectations of Australian workers – thereby helping us attract and retain many of the high quality employees we need to succeed.

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Val Gower

Manager of Office Administration Services

Bechtel Mining & Metals Global

Government funding – your partner

We can advise which government funding sources may be applicable to your business and lead you through the process step by step.

Current government funding sources include:

- › Productivity Places Program
- › Traineeship and apprenticeship
- › Skilling Solutions Queensland
- › Experience Pays
- › Better Skills Better Care
- › Innovation Grant
- › Flexible Learning Network
- › Indigenous
- › Workplace English Language and Literacy (WELL)
- › Critical Skills Investment Fund
- › Workforce Innovation Program
- › E-learning Innovation
- › And many more...

Value

A relationship characterised by going above and beyond. We deliver.



Who we are

Brisbane North Institute of TAFE (BNIT) is firmly positioned as one of the most successful public providers of vocational education and training in Queensland, leading the way in the development and delivery of education and training programs aimed at building workforce capability. It is one of the largest TAFE Institutes in Queensland, with over 40 000 students across seven campuses. BNIT provides students with quality education facilitated by exceptional teaching staff while also offering pathways to greater opportunities through established partnerships with universities and relevant industries.

BNIT strives to develop creative and skilled staff and students by providing the ultimate integrated learning experience.

This ensures BNIT remains firmly positioned as the industry partner of choice. BNIT training programs provide you, the customer, with a diverse range of flexible and blended delivery options to suit all requirements. Students can learn at home, in the workplace, online, on campus, or a combination, at a time that suits them and their employers. BNIT works with community, industry and employers to develop and deliver innovative training programs that equip people for jobs in emerging industries. Perhaps most importantly, BNIT maintains an industry demand driven approach in determining product range and services.

Skilled

A highly experienced and capable team determined to maximise training outcomes.



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In the end, like any other large organisation, we are looking for training solutions which are going to make us better at what we do in the services that we provide to this State. We see our partnership with Brisbane North Institute of TAFE as actively supporting us in that goal.

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Chief Superintendent Andrew Short

Director School of Fire and Rescue
Service Training

Queensland Fire and Rescue Service



Relevant

Industry driven and designed to lead from the front.

Key Competency Areas



Leadership
Frontline Management
Information Technology
Training and Assessment
Business
Occupational Health and Safety
Project Management / Purchasing
Machinery Licences
Human Resources
Warehousing and Logistics
Government and Public Sector
Aged Care
Finance and Accounting
Creative Industries
Animal Science
Food and Hospitality
Health and Community Services
Food Processing
Horticulture and Environment
Justice
Literacy and English Language
Sales and Marketing
Travel and Tourism



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Xstrata's partnership with BNIT has resulted in many tangible benefits to our organisation in terms of customisation, convenience and consistency of training.

As a leading global mining and exploration company, Xstrata is committed to the quality professional development and training of its staff, and as such BNIT was an ideal choice of provider.

This ongoing relationship has borne many fruits and we have been particularly impressed by BNIT's ability to deliver on site in both remote and metropolitan locations, resulting in minimal impacts on our workplace.

We look forward to BNIT continuing to provide highly customised, relevant and consistent training to our staff, regardless of their operating location, well into the future.

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Bruce Watson
Supply Manager
Xstrata Copper

Our competitive advantage

BNIT students learn from the best

High level skills, experience and the ability to impart valuable knowledge is what makes BNIT teachers and workplace trainers stand out. Hailing from a wide range of industry backgrounds, BNIT educators are each professionals in their respective fields who regularly return to industry to ensure BNIT students receive up-to-the-minute training.

BNIT understands your business needs

Offering customised and accredited training products to corporate entities, BNIT has the expertise and capability to train your staff to perform better in your business. BNIT makes the process simple, and highly cost effective, in your workplace or ours.

BNIT students are at the cutting edge of technology

Portable internet access is an essential element of the student experience of the future and BNIT has responded by offering free student wi-fi for private devices at all campuses. BNIT students also benefit from remote online access to their student desktop, 'Student Hive', which features an impressive range of Microsoft Office and other applications, learning resources, news and events, and much more.

At BNIT, students access the latest in software and hardware tools, benefiting from a cutting edge intelligence layer to enhance their learning experience.

Competitive

Offering standout, superior value positively impacting your core business.

BNIT are the leaders in choice

Featuring over 300 programs across a wide range of industries and seven convenient campus locations, students and corporate partners can choose from an extensive range of full-time, part-time, off campus/workplace programs and dual qualifications, as well as blended training options through a mix of face-to-face, online or distance delivery to suit any requirements.

Employers want BNIT graduates

BNIT is renowned amongst industry for producing graduates that are work ready and a cut above the rest. As a result, employers value the quality education, training and qualifications attained by BNIT graduates.

BNIT students get the attention they deserve

Highly trained staff and custom-built facilities ensure individual student needs are met to assist them in fulfilling their goals. Key account managers and helpful customer service personnel ensure BNIT students are not 'just a number'.

Competitively priced yet invaluable education and training

BNIT programs are competitively priced making them low cost in comparison to many private training organisations and universities. With an extensive range of funding sources available, BNIT provides customers with high quality yet affordable vocational education and training.

BNIT students get credit at the best universities

BNIT has articulation agreements with leading universities that provide ready-made pathways to bachelor's degree qualifications and beyond. A BNIT diploma program can provide up to one year's credit of university study at a fraction of the price, so it makes sense to study first at BNIT.

BNIT welcomes overseas and migrant students to our community

Overseas and migrant students receive exceptional vocational education and training opportunities through BNIT that equips them for careers across industry sectors in both Australia and internationally. Overseas and migrant students enhance the BNIT community and are fully integrated into campus life and local culture.



Benefits to your business

To keep your staff skilled and ready, choose BNIT as your training partner and let us help you achieve the following distinct benefits:

- ▶ Staff feel valued, appreciated and recognised
- ▶ Increased staff efficiency and accuracy
- ▶ Heightened staff retention
- ▶ Higher standard of work safety practices
- ▶ Increase in staff satisfaction, morale, confidence and loyalty
- ▶ Staff add value through new skill sets
- ▶ More refined and emotionally intelligent customer service
- ▶ Reduction in wasted time and materials
- ▶ Reduction in machinery and equipment maintenance costs
- ▶ Reduction in workplace accidents (hence lowering insurance premiums)
- ▶ Reduction in recruitment costs through the internal promotion of skilled staff
- ▶ Reduced staff absenteeism

Clearly the benefits of actively encouraging staff education and training in your business can impact dramatically on your bottom line. By partnering with BNIT, you can achieve an industry edge over your competitors, and promote a happy and safe workplace where employees know they are valued. Keep your staff skilled and ready.

Sustainable

Improve performance to secure future growth and prosperity.



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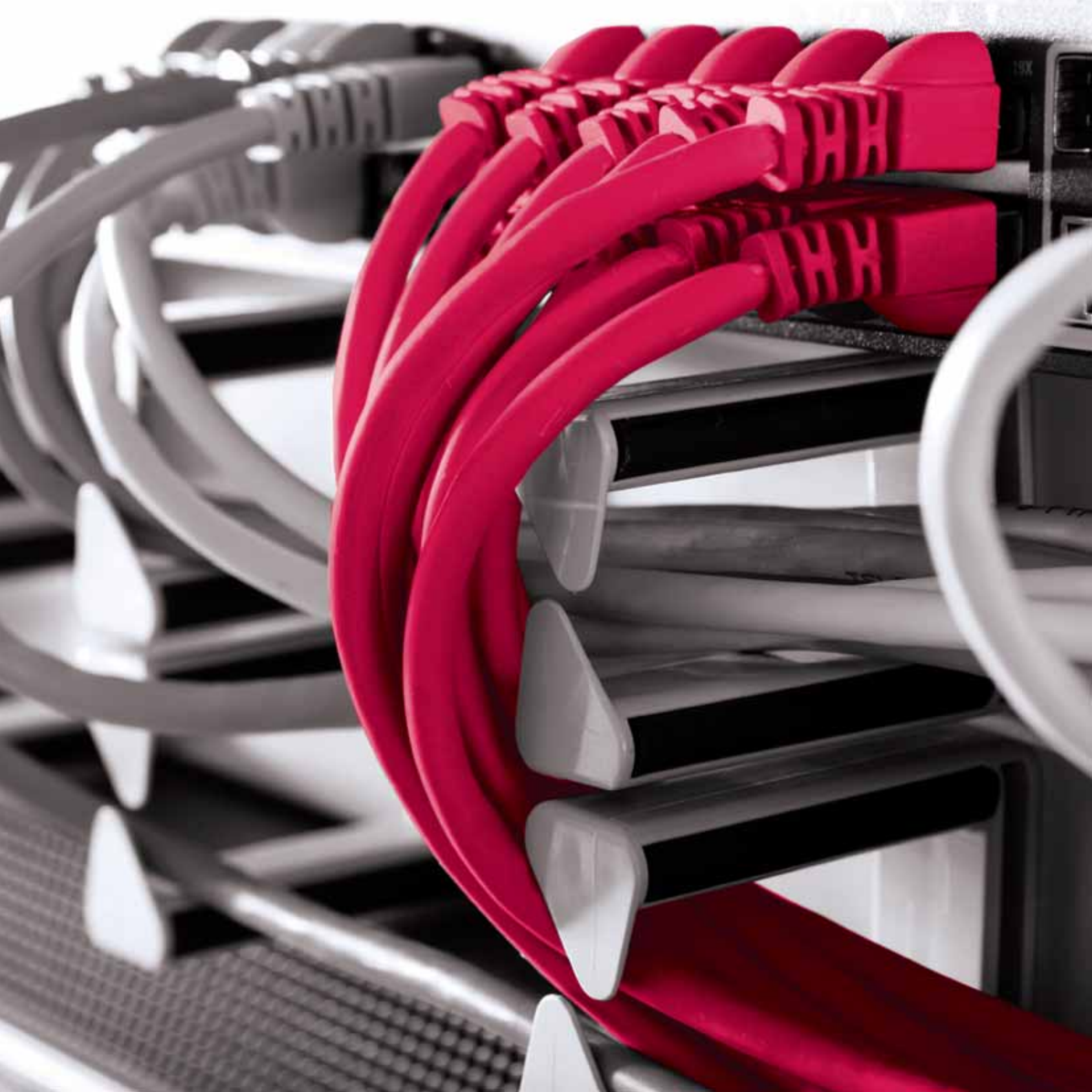
The partnership we have created with BNIT has been great for our people. We have been impressed with their approach to our training needs, in particular the way they developed training to suit the needs of our multinational packaging business and also in the professional manner in which the content was delivered.

All of those involved in our recent leadership development programme have requested to be included in the next round of course development - clearly a resounding endorsement. I am confident that the relationship we have built with BNIT will continue as the needs of our business change and grow.

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Grant Palling
Operations Manager
Amcor



Help your staff get the recognition they deserve!

BNIT actively encourages and facilitates the application of Recognition of Prior Learning (RPL) in all BNIT corporate partnerships where applicable. If your staff have already acquired some of the skills and knowledge relevant to the program you wish them to undertake, we can arrange a skills assessment by one of our dedicated RPL assessors with a view to their obtaining formal credit towards a full qualification. Ask us how.

Regional and remote access

When you partner with BNIT, geography proves no barrier. Our distance and online programs enable training across Australia and globally with teaching and tutorial support provided via telephone, print-based materials or online. Alternatively, we can send our trainers to your staff on site — no matter where they are based.

Flexible

Whatever your needs, we make it happen.



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Over the years Brisbane North Institute of TAFE has added enormous value and growth to our business by developing our people in numerous workplace skills. The high standard of Brisbane North Institute of TAFE workplace trainers reflects the demands and challenges faced by food manufacturing companies in the 21st century.

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Dave Henderson
Manufacturing Manager
Top Taste Cakes



Global alliances

BNIT is committed to developing international alliances through strengthening existing partnerships with offshore providers and growing our networks worldwide. Our connections with respected overseas training providers and universities, combined with our advanced curriculum development, means that BNIT has the ability to provide graduates with qualifications that meet global standards and industry demand.

Awards

2010 EcoHort Certification: Nursery Industry Accreditation Scheme Australia

2010 Best Registered Travel Industry Training Institution

2010 Aboriginal and Torres Strait Islander Student of the Year, Queensland Training Awards

2010 Highly Commended: Queensland-China Education and Training Awards for Excellence

2009 International Student of the Year, Queensland Education and Training International Excellence Awards

Quality

Excellence in training and delivery.



Lead Institute positioning

BNIT holds Lead Institute status in the vocational areas of information technology, animal care, business, asset maintenance, conservation and land management, finance, floristry, justice, horticulture and government, in addition to a leading role in blended and distributed learning models championed by our Learning Solutions Team. This enables BNIT to lead the way in the coordination and development of progressive, industry-relevant learning products and services.

Reputable

Reputation is paramount. Training expertise from the people you can trust.



Emergency



Hospital



Parking



Clinics

Department

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As an employer of almost 8000 staff, Northside Health Service District considers staff development a high priority in developing health care provision in the community. Over the past three years Brisbane North Institute of TAFE has become one of our key partners in our staff development strategy.

Through a true partnering arrangement BNIT provides a range of high quality services to a broad spectrum of our employees from trainees to senior staff.

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Queensland Government
Queensland Health

David Liddy

Manager Corporate Staff Development

Northside Health Service District
Queensland Health

In some companies, training programs have
reduced staff turnover by **70%**
& led to a return on investment of
7,000%

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Brisbane North Institute of TAFE
Corporate Prospectus

1300 301 107
TAFecorporate.bnit@det.qld.gov.au
www.bn.tafe.qld.gov.au



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